

EVZEE

EXECUTIVE SUMMARY



The Business

"Setting up charging infrastructure networks in cities through private and public partnerships"

DARWYN gets a partner to support with faster adoption of EVs in Indian Cities and Dealer gets a partner for the EV 2.0 revolution with a Made in India Charging solutions makes it a WIN-WIN for both.



The Impact

We are looking to make a global positive impact, an opportunity to accelerate the penetration of electric vehicles in the country we have the opportunity to create 250,000 new jobs, increase earnings for over 650,000 riders employed in the E-commerce delivery, Logistics, Food Delivery, and micro-mobility services space in India.



ABOUT DARWYN

Mission

We exist to help our clients transition their fleet to electric vehicles de-carbonizing 10Mn Kms of travel on Indian roads with our work with Logistics and last-mile delivery companies.

We are the one-stop solution for our clients who have global intentions.

When they dream, we have their back!

Vision

Accelerating the transition to sustainable sources of creating and using energy to progress humanity positively.

Values

- Honesty.
- Perseverance.
- Democratic leadership.



OUR PARTNER PROGRAM

DEALER PARTNER

(B2B & B2C)

A project partner works with us with a specific customer, a project, tender, institutional requirement or business.

- A project partner would be responsible and liable only for vehicles, chargers and services being offered under a particular project.
- One project partner will only be offered one project in a given city.
- Project partners will have on-site technical assistance during their project. Training for which will be provided centrally through our training center in Gujarat or Tesla EV Academy, Pune.
- Project partners will be the exclusive local dealer partner for sales and spare support.
- Project partners will be directly liable for the lease/EMI/Loan payments for vehicles operating in their project.

HOW WILL IT WORK?

- Step 1: Project partner submits project report with sanction letter/LOI/work order or any other proof of order.
- Step 2: DARWYN runs a credit and risk assessment with its finance and leasing partners for said project.
- Step 3: DARWYN provides required chargers on sale/rent/loan basis to the project partner based on the requirements.
- STEP 4: DARWYN will provide the required training to one service personell workshop along with software training for the management and repair software.

INVESTMENT

LICENSE FEES:	₹99,900 + GST
SOFTWARE SUBLICENSE:	₹49,999 + GST
Platform and Management Fees:	FREE FOR THREE YEARS

EARNING

LIFE TIME EARNINGS

1%

OF ALL CHARGING REVENUE
(paid by user to use charger)

SALE OF CHARGERS

SALES MARGIN
Difference between dealer price and Sales Pice

(IF PROJECT IS BY DEALER)

2% OF DECIDED PRICE
(EXC. TAX & INSURANCE)

(IF PROJECT IS BY COMPANY)

AMC FOR CHARGERS

SALES MARGIN
Difference between dealer price and Sales Pice

(IF SALE IS BY DEALER)

20% OF DECIDED PRICE
(EXC. TAX & INSURANCE)

(IF PROJECT IS BY COMPANY)

PRODUCT RANGE



POLE MASTER

AC type 1

Power Output: 220V 15Amp

Connector: IEC 62196-2 Type 1 Connector

Ports: 1

Remote Connectivity: Ethernet, 3G

Authentication: RFID and Mobile App

Suitable to: All two wheelers and three wheelers.

DP: 12,500 + GST

MRP: 18,000 + GST



Smart Pole

AC type 1/2

Power Output: 220V 15Amp

Connector: IEC 62196-2 Type 1 Connector

Ports: 2

Remote Connectivity: Ethernet, 4G

Authentication: RFID and Mobile App

Suitable to: All two wheelers and three wheelers.

DP: 21,000 + GST

MRP: 30,000 + GST



AC Plus

AC type 2

Power Output: 3.68 or 7.4kW
Connector: IEC 62196-2 Type 2 Connector
Remote Connectivity: Ethernet, 3G
Authentication: RFID and Mobile App
Suitable to: Everito, Hyundai Kona, Maruti WagonR, Nissan Leaf, MG EZS

DP: 112,000 + GST

MRP: 125,000 + GST



AC Pro+

Bharat EV AC standard

Power Output: 3.3kW x 3 ports (10Kw total)
Connector: IEC 60309 Connector
Remote Connectivity: Ethernet, 3G
Authentication: RFID and Mobile App
Suitable to: Everito, E2o/E20 plus, Maruti WagonR, Tata Tigor

DP: 80,000 + GST

MRP: 95,000 + GST



XE DC Plus

Bharat EVDC 001

Power Output: 15kW

Connector: GB/T ; Bharat DC001

Output Voltage: 40-85 VDC

Remote Connectivity: Ethernet, 3G

Authentication: RFID and Mobile App

Suitable to: Everito, Hyundai Kona, Maruti WagonR, Nissan Leaf, MG EZS

DP: 6,50,000 + GST

MRP: 6,95,000 + GST



XE DC Wall Dual

Bharat EVDC 001

Power Output: 15kW x 2 ports (30Kw total)

Connector: CCS Type 2: 200-500 VDC

CHAdEMO: 50-500 VDC

Remote Connectivity: Ethernet, 3G

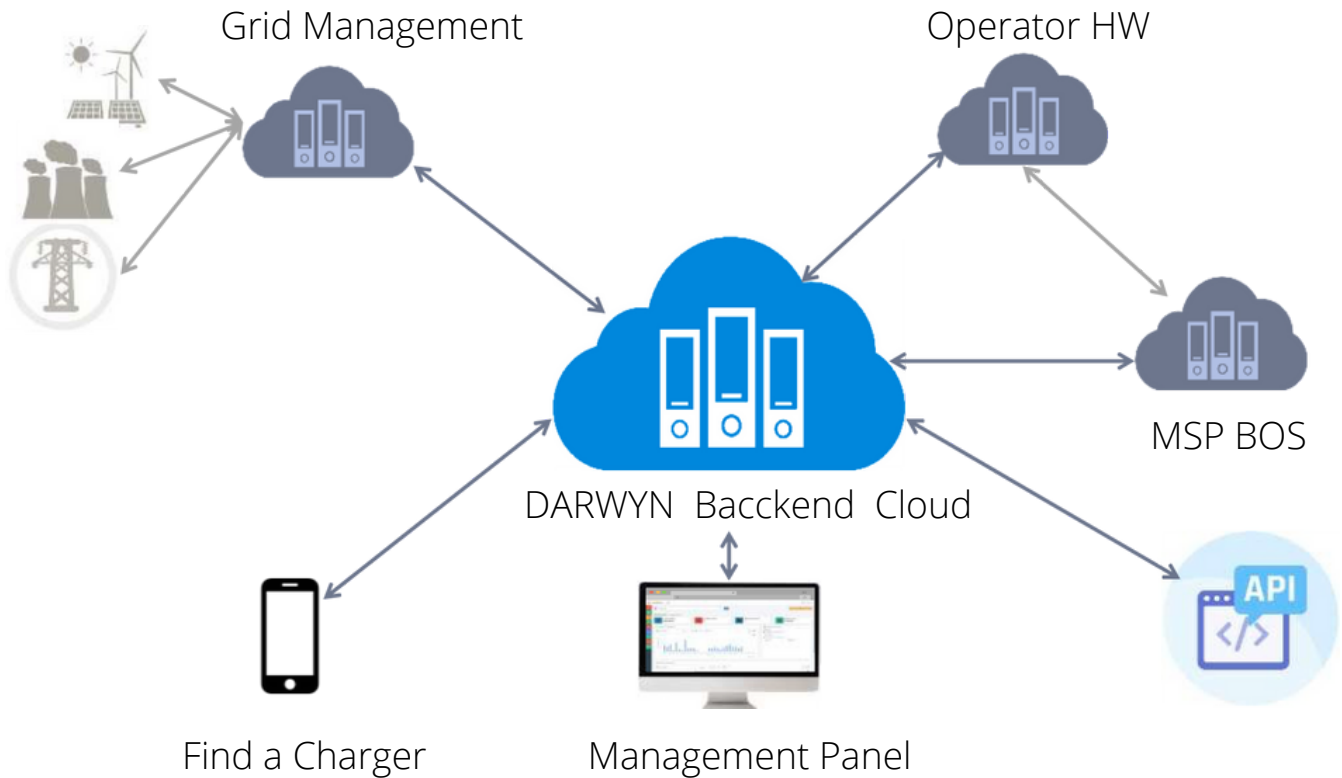
Authentication: RFID and Mobile App

Suitable to: Everito, E2o/E20 plus, Maruti WagonR, Tata Tigor

DP: 1,95,000 + GST

MRP: 2,25,000 + GST

SOFTWARE EXPERTISE



MOVING FORWARD

"We would be happy to engage and present our solutions for electric vehicle charging infrastructure and public and fleet infrastructure today"



THANK

YOU!

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